







500 Mio. €

2022 turnover (consolidated)

7.000

Customers

6.500

Products

665

Experts

18

Subsidiaries

in Europe, North America and China

4

Production sites worldwide

in Hamburg, Solingen (Germany); Pawcatuck (USA); Shanghai, Kunshan (China)

5

Laboratories

in Hamburg, Solingen (Germany); Origgio (Italy); Pawcatuck (USA); Shanghai, Kunshan (China)

1

Technology center in Hamburg (Germany)





Business areas and product ranges

Plastics and Rubber



High-performance compounds



Technical compounds



Masterbatches and additives



Composite materials



Raw materials for rubber

Special Chemicals and Industrial Minerals



Magnesium compounds



Rare earth / zirconium compounds



Raw materials for paints and coatings, inks, construction chemicals, adhesives and sealants



Additives for metal working fluids, lubricants and functional fluids



Products for filtration and separation

Life Sciences



Raw materials for personal care



Nutrition minerals



Nutraceuticals



Pharmaceutical raw materials

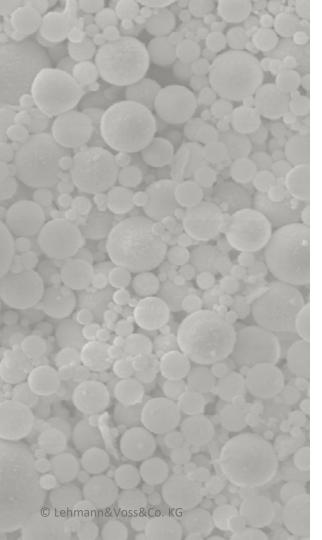


Products for filtration and separation









Chemistry

Description

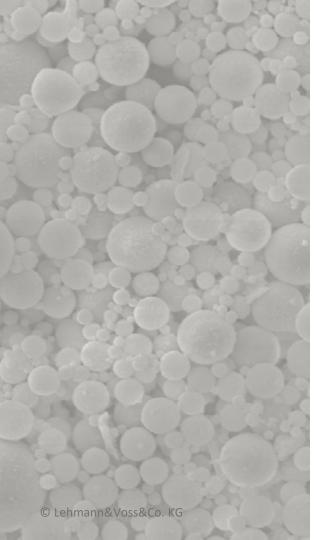
Solid aluminum silicate microspheres

Properties

- Chemically inert
- Slightly alkaline
- Non-conductive
- Hydraulically active in high pH environments

Typical chemical composition			
• SiO ₂	65.2		
• Al ₂ O	18.7		
• CaO	6.4		
• K ₂ O	2.2		
• Fe ₂ O ₃	2.9		
• TiO ₂	1.2		
• P ₄ O ₁₀	1.2		
 Others 	<1		





Physics

Shape

Almost perfectly spherical

Characteristics
Solid sphere

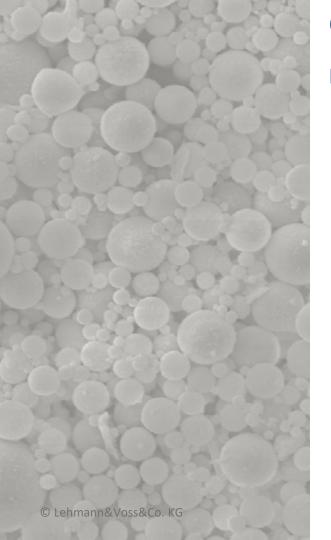
Melting temperature approx. 1,000 °C (1,832 °F)

Loss on Ignition approx. 3 %

Crush strength > 65,000 psi

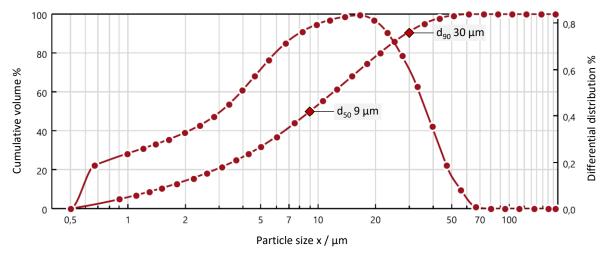
Grade	Density g/cm ³	d 50 μm	d₉₀ μm
xs	2.51	3.5	9.5
S	2.48	4.5	11.5
M	2.40	9.0	30.0
ι	2.39	12.5	75.0
XL	2.25	50.0	200.0



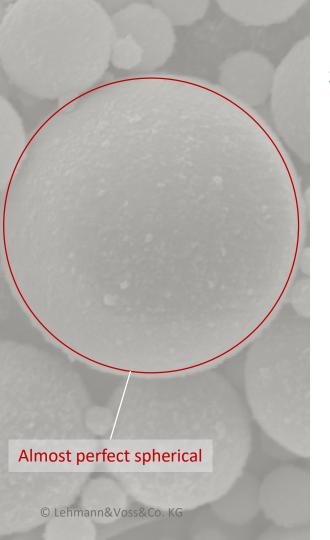


Physical properties

Typical particle size distribution Ceramic Microspheres M

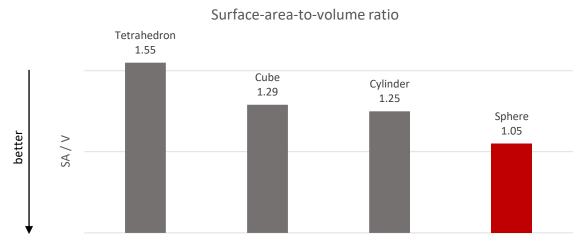






Spherical shape

Spheres have the smallest surface area of all geometric shapes







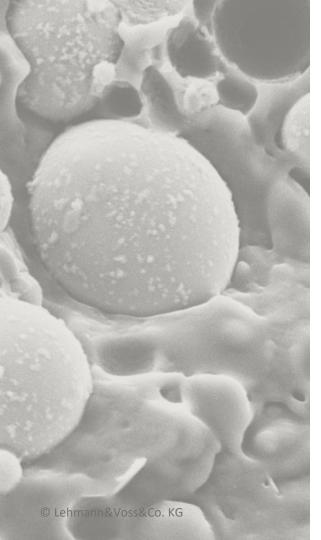
Test formulation

Solvent-free 2K Epoxy Floor Coating

		Reference	VP 23 08 1 / M		
Base	A/F-Epoxy resin	45.0	45.0		
	Slip and leveling additive	0.3	0.3		
	Defoamer	0.4	0.4		
	Antiflotation agent	0.6	0.6		
	TiO ₂ (Rutile)	2.0	2.0		
	Mica (30 μm)	15.2	15.2		
	Crystalline Silica (125 μm)	11.5	-		
	Barium Sulfate (3.5 μm)	25.0	-		
	Ceramic Microspheres M	<u>-</u>	36.5		
		100.0	100.0		
Curing agent	Cycloaliphatic amine	25.0	25.0		
	Total	125.0	125.0		
Reference formulation kindly provided by Westlake Epoxy Inc.					

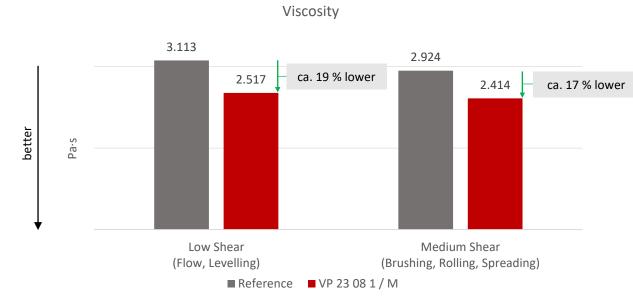
LLV)

12

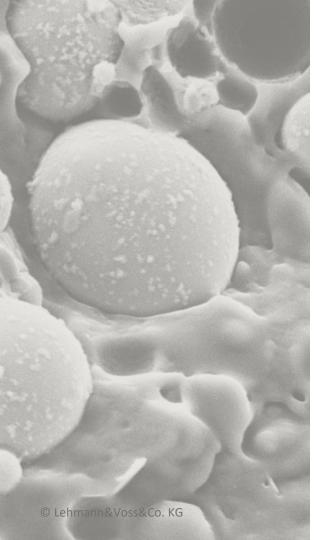


Viscosity

Lower surface area results in lower viscosity





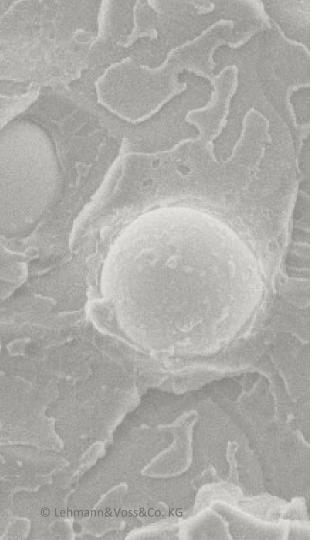


Viscosity

Lower surface area results in lower viscosity

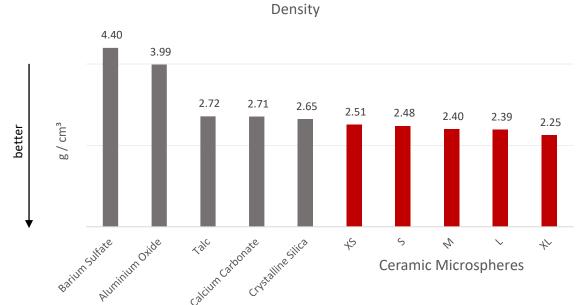
- Lower viscosity due to lower surface area (spherical shape):
 Enables either
 - reduction of binder and hardener
 - increasing filler content
 (both result in cost reduction)
- Use in solvent-based products:
 - Reduction of the VOC content



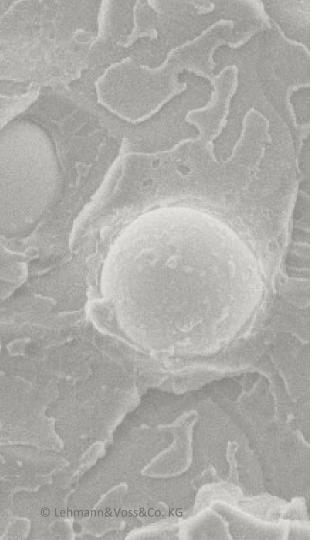


Density

Density of ceramic microspheres compared to other fillers



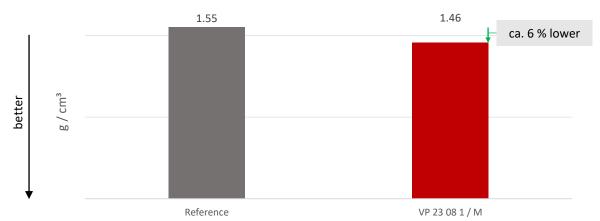




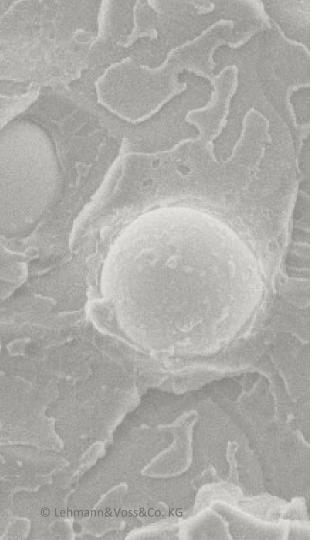
Density

Influence of lower density on formulation density









Density

Influence of lower density on formulation density

- Lower formulation density due to lower density of ceramic spheres:
 - Weight reduction while maintaining same film thickness
 - Increase film thickness while maintaining same weight
 - Same volumetric filling of packages but lower weight

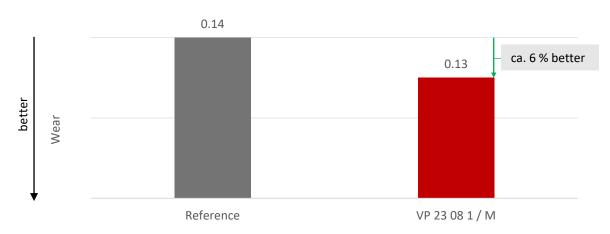




Abrasion resistance

Influence on abrasion resistance







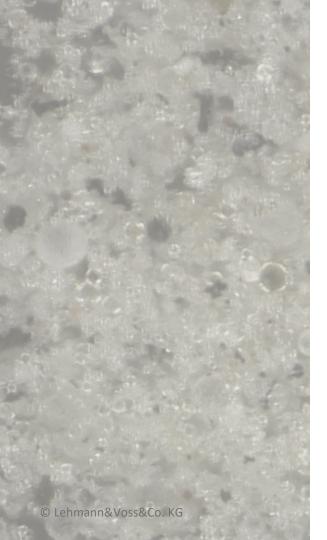


Abrasion resistance

Influence on abrasion resistance

- Spherical shape and high crush strength of ceramic spheres enable:
 - Increased abrasion resistance
 - Longer service life of coatings
 - Avoidance of Crystalline Silica



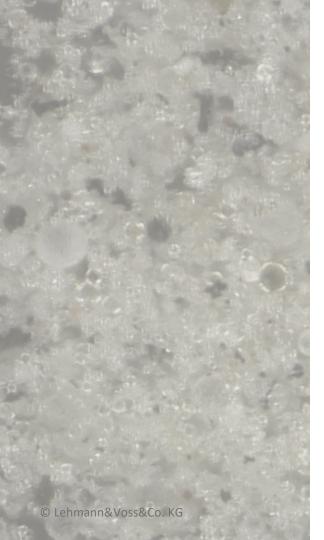


Disadvantage

Color not suitable for bright shades





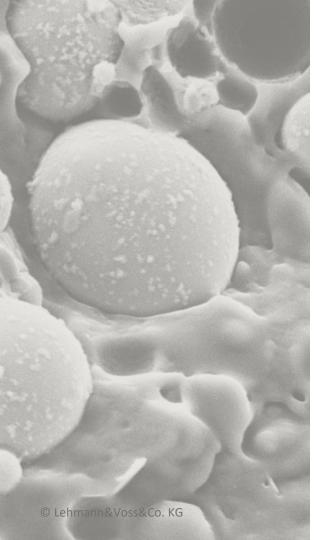


Disadvantage

Color not suitable for bright shades

- Brownish-grey color:
 - Bright colors such as white, sun yellow, fire red, ... are not possible
 - Not suitable for transparent systems
 - Substantial opacity
 - Advantage for brownish-grey shades, pigment content can be reduced to achieve required opacity
 - Better in-depth protection against UV radiation





Economic efficiency

Ceramic Microspheres must be expensive?

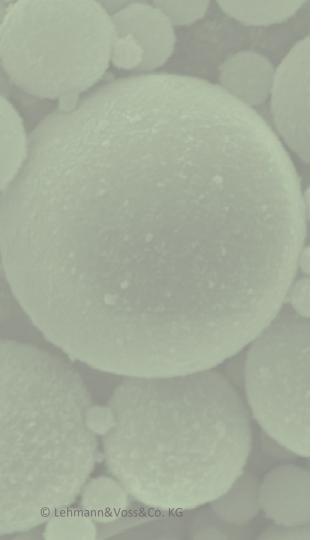
No, they are not expensive!

In addition to the performance and economic advantages they offer,

Ceramic Microspheres are not expensive.

I ask for your understanding for not quoting any figures here.



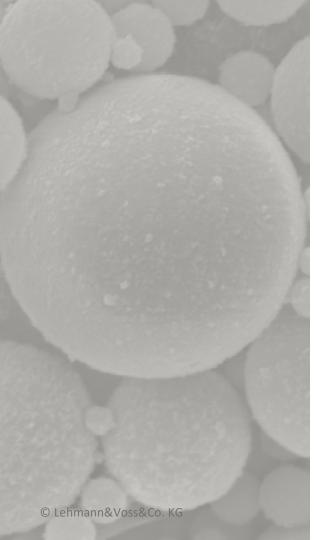


Environmental aspects

Ceramic Microspheres of this nature can be considered as 100% upcycled

- No mining
- Minimum energy for production
- Processing involves only
 - Air classification
 - Quality control
 - Packing
 - Shipping





Advantages

- Lower surface area
 - Results in lower viscosity
 - Enables reduction of resin and hardener
 - Enables higher filler content
 - Enables VOC reduction
- Lower density
 - Increased volume
 - Less weight with the same volume
 - More volume for the same weight

- Increased abrasion resistance
 - Longer service life
 - Avoidance of Crystalline Silica
- Excellent price-performance ratio
- 100% upcycled





